



GSA Federal Supply Service

GWACs

GOVERNMENTWIDE ACQUISITION CONTRACTS

SARA

Acquisition Advisory
Panel

Long Beach, CA

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Acquisition
Excellence





Presentation Outline

- “GWAC” Defined
- Authority & Reporting
- “Get It Right” Plan
- Benefits
- Access
- Ordering
- GSA’s GWACs

What is a GWAC?

A **Governmentwide Acquisition Contract** is defined as a task or delivery order contract for information technology (IT).

- Contracts established by one agency for Governmentwide use
- Operated by an Executive Agency designated by the OMB
- Pursuant to Section 5112(e) of the Clinger-Cohen Act, 40 U.S.C 1412



Authority to Award GWACs

- Derived from the Clinger-Cohen Act
- OMB oversees GWACs
- OMB designates an Executive Agent to award and manage each GWAC
- Executive Agents report to OMB





OMB Reporting and Contract Oversight

- Scope (required to review each order > \$100K)
- Competition (no. of quotes or offers received per order)
- Order value
- Estimated task order value for Period of Performance
- Socio-economic volume
- Fair Opportunity Exceptions
- Task order type
- Number of Task Orders with Performance Based Terms
- Increased reporting on interagency contracting in new Executive Agent designation

Get It Right

GSA Initiative in concert with DOD

1. Secure the best value for federal agencies and American taxpayers through an efficient and effective acquisition process, while ensuring full and open competition, and instilling integrity and transparency in the use of GSA contracting vehicles.
2. Make acquisition policies, regulations, and procedures clear and explicit.
3. Improve education and training of the federal acquisition workforce.



Get It Right

GSA Initiative in coordination with DOD

4. Ensure compliance with federal acquisition policies, regulations, and procedures.
5. Communicate with the acquisition community, including agencies, industry partners, OMB Congress and other stakeholders regarding the use of contracting vehicles.

www.gsa.gov/getitright



Benefits

- FAR compliant
- Full and open competition met/ ease of use
- Broad IT work scope
- Pre-qualified contractors
- Dual levels of competition
- Range of contract types & order terms
- Direct ordering available
- Limited protestability
- Fair opportunity competition ensures Section 803 compliance
- E-Buy available for fair opportunity competition
- Effective contract management controls
- Tools available to assist with GWAC selection



Accessing the GWACs

- Contracting Activity – GWAC centers
- Requiring Activity – Normally internal. Establishes the requirements and performs project planning (such as IT capital planning requirements).
- Ordering Activity – Internal or external. When internal, the service is usually an overhead function. When external, the service is usually fee based and is often named “assisted services”. Direct contract access is available given proper credentials, training and agreements. The ordering activity manages:
 - acquisition
 - administration
 - close out



Ordering Steps

Outline View

1. Sign MOU with GSA (if not GSA), present warrant, receive training, and obtain Delegation of Ordering Authority
2. Finalize the:
 - requirements
 - acquisition plan
 - file documentation
 - request for proposals (RFP) or request for quotations (RFQ)
3. Issue RFP or RFQ
4. Receive proposals/quotes
5. Evaluate proposals/quotes and select contractor
6. Issue task order
7. Administer task order
8. Close out task order



Contract Vehicles

ANSWER
Millennia
Alliant
ITOP II

Enterprise GWAC Center

HUBZone
8(a) STARS
Alliant SB
VETS

Small Business GWAC Center

Millennia Lite
Smart Card

Greater Southwest Acquisition Center



Enterprise GWAC Center

San Diego, CA

(877) 534-2208

www.gsa.gov/egc





ANSWER GWAC

- Awarded 1998
- MA/IDIQ
- Worldwide coverage
- 10 Industry Partners
- 10-year contract period of performance through December 31, 2008
- FFP, FPIF, FPAF, T&M and labor hour
- \$25B ceiling
- Scope – a full complement of IT services



ANSWER GWAC

- **2,729** Projects awarded
- **\$3.91** Billion Obligated
- **\$7.96** Billion Estimated Value
- **147** Skill Levels
- **29** IT Functional Applications
- **7,454** Contractor Personnel
- **48/63** Coverage (States/Countries)

Millennia GWAC

- Awarded 1999
- Worldwide coverage
- \$25B contract ceiling
- 9 Industry Partners
- Specifically designed for large scale IT projects
- 10-year contract period of performance
- Fixed Price and Cost Reimbursable tasks





Millennia GWAC

- **103** Projects Awarded
- **\$4.29** Billion Obligated
- **\$8.51** Billion Estimated Value
- **17** Skill Levels



Follow-On Procurements

- **ALLIANT** Contract will replace ANSWER and Millennia
 - URL: www.gsa.gov/alliant
- New Task Orders on ANSWER and Millennia may be issued **up to three months after the award of ALLIANT** and must be completed within five years



ITOP II GWAC

- DOT Contract transferred to GSA
- Awarded February 28, 1999
- Contract Ceiling \$10 Billion
- New Task Orders can be issued up to January 27, 2006 for a period of five years
- All types of task orders available (FP, CR, T&M/LH)
- 187 task orders awarded
- \$2.77 Billion obligated
- \$5.25 Billion estimated value



Top 10 Customer Agencies – Enterprise GWAC Center*

Agency	Total Awarded
Dept of the Navy	\$2.04 B
Dept of the Army	\$1.73 B
Dept of the Air Force	\$957.3 M
Dept of Defense	\$835.3 M
Environmental Protection Agency	\$504.8 M
NASA	\$242.7 M
Dept of Health & Human Services	\$196.5 M
GSA	\$176.7 M
Dept of State	\$134.0 M
Dept of Transportation	\$114.4 M

**as of May 2005*



Small Business GWAC Center

Kansas City, Missouri

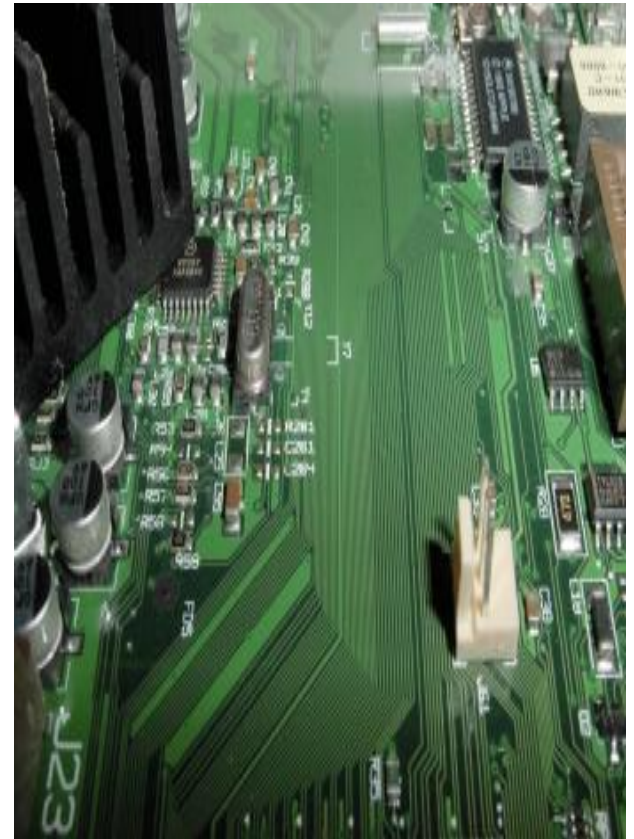
(877) 327-8732

www.gsa.gov/sbgwac



HUBZone GWAC

- **HUBZone: Historically Underutilized Business Zone**
 - HUBZone Act of 1997, Title VI of P.L. 105-135 created the HUBZone Empowerment Contracting Program
- **Goal:** Stimulate the economy and create jobs in areas of pervasive unemployment and underdevelopment





HUBZone GWAC

- Competitive Multiple-Award HUBZone set-aside
- Five-year contract (Jan '03 – Jan '08)
- Two-year base period, three one-year options
- Fixed price, labor-hour, and time & material terms
- \$2.5 billion program ceiling
- Teaming arrangements with niche subcontractors
- Worldwide coverage, not limited to HUBZone area



HUBZone GWAC

- 34 HUBZone-certified Industry Partners
- Seven functional areas based on North American Industrial Classification System (NAICS) codes
- Eight to 10 contract awards in each functional area
- Nine of 34 firms with task orders worth \$23.9 M
- Top 3 customers: DOJ, Navy, EPA

www.gsa.gov/hubzone



New! 8(a) STARS

- 8(a) Streamlined Technology Acquisition Resources for Services
- Competitive, multiple-award 8(a) set-aside
- Awarded pursuant to Section 8(a) of the Small Business Act (Public Law 85-536) and in accordance with the FAR Part 19





8(a) STARS GWAC

- Awarded May 2004
- Seven-year contract (2004 - 2011)
- Three-year base with two, two-year options
- Fixed price, labor-hour, and time & material terms
- Directed orders allowed up to \$3 million. Fair opportunity process must be used for orders in excess of \$3 million
- \$15 billion program ceiling
- Worldwide coverage



8(a) STARS GWAC

- 432 8(a) certified Industry Partners
- Eight functional areas based on North American Industrial Classification System (NAICS) codes
- 100 of 432 firms with task orders worth \$114 M
- Top 3 customer agencies: Air Force, Navy, DoD

www.gsa.gov/8astars





New! VETS GWAC

Veterans Technology Services (VETS)

- Executive Order 13360
- Competitive, multiple-award Service-Disabled Veteran-Owned Small Business set-aside
- Offers received July 15, 2005
- Currently evaluating offers
- Awards expected June 2006

www.gsa.gov/vetsgwac



New! Alliant SB GWACs

Alliant Small Business (Alliant SB)

- Competitive, multiple-award Small Business set-aside
- Scheduled for release August – September, 2005
- Awards expected Summer 2006

www.gsa.gov/alliantsb

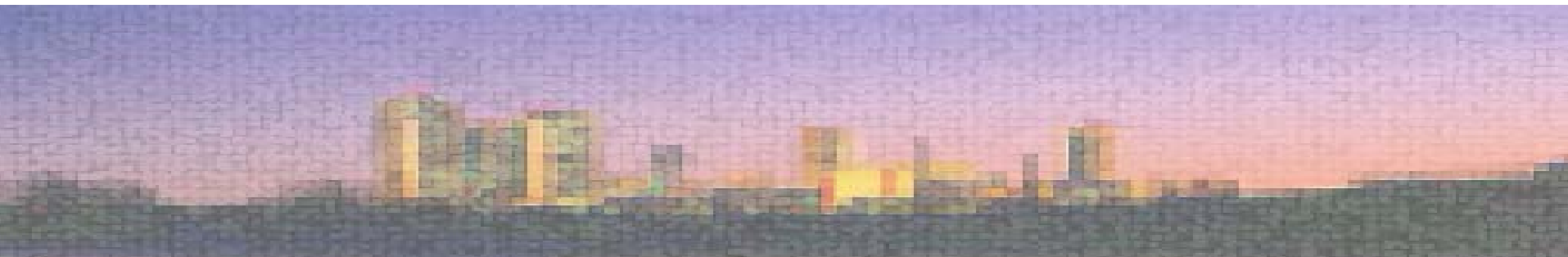


Greater Southwest Acquisition Center

Fort Worth, TX

(877) 929-4822

www.gsa.gov/itgwaccenter



Millennia Lite GWAC

- Worldwide coverage
- Nationwide ceiling priced labor rates with provision for worldwide pricing
- 33 Industry Partners
- 37 contracts
- Contract period of performance:
April 2000 – July 2010 *



* Based on Functional Area



Millennia Lite GWAC

- 3-year contract period
 - With performance-based extensions for a total 10-year contract period through 2010
- All types of task orders available (FP, CR, T&M/LH)
- \$20 billion contract maximum
- As of March 31, 2005:
 - 1,388 task orders awarded
 - \$2B awarded value
 - \$7.1B estimated value (incl. options)



Smart Card GWAC

- 4 Industry Partners
- Contract Ordering Period expires May 17, 2006
- \$1.5 billion program ceiling
 - Sales as of March 31, 2005: \$212,922,843
- Firm, Fixed Price and Time and Material tasks
- Expert technical assistance available from GSA's Center for Smart Card Solutions

www.gsa.gov/smartcard

Questions?

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Business GWAC Center





Thank you

